

2016

# ANNUAL REPORT



The Treatment and  
Learning Centers

# TLC

*a family of services where caring comes first*



## EXECUTIVE DIRECTOR DR. PATRICIA RITTER

With our strategic plan and vision in the forefront of our thinking, we successfully navigated another year. Our strategic goals of expanding visibility, increasing fundraising sources and strengthening TLC programming and service delivery align with our vision of becoming a quality leading-edge organization with collaborative relationships and plentiful resources.

Our board and staff have been working together to achieve our goals of analyzing our current operations and trends and identifying future possibilities. We are making positive progress toward achieving outcomes. We have raised our visibility, created new programs and further strengthened our financial position.

We raised our visibility in the community through various activities. TLC hosted Senator Kagan, Senator Feldman and Delegate Fraser-Hidalgo, our local representatives, at the Katherine Thomas School, and they were impressed with our students and programs. We presented 25 professional workshops to over 350 individuals. We had a strong presence at community events such as the Montgomery County Infant and Toddler Program Family Resource Fair, Diamonds in the Rough special needs fair, community transitioning youth fair and the Children's National Medical Center Future in Pediatrics. In addition, we are active members of the Rockville and Gaithersburg Chambers of Commerce and new members of the Maryland Hispanic Chamber of Commerce. TLC staff held key roles on nearly 50 organizations, committees and commissions collaborating with individuals and organizations to advocate for the individuals we serve.

We received our 6th accreditation from Commission on Accreditation for Rehabilitative Facilities (CARF) and approval from the Office of the State Superintendent of Education (OSSE) with positive comments regarding the quality of our programs. We provided current programs while collaborating with individuals and organizations to develop and implement new programs to meet community needs. We added an extended camp program for families challenged to find resources in the August weeks before school and started an occupational therapy afterschool program at a community school.

## OUR VISION

TO BE A HIGHLY VISIBLE,  
LEADING-EDGE ORGANIZATION  
WITH STRONG COLLABORATIVE  
AND ADVOCACY RELATIONSHIPS,  
AND PLENTIFUL RESOURCES  
THAT SUPPORT QUALITY  
PROGRAMS, STAFF, AND  
FACILITIES FOR INDIVIDUALS  
WITH SPECIAL NEEDS

## OUR MISSION

TO IMPROVE LIVES AND  
EXPAND POSSIBILITIES  
FOR INDIVIDUALS WITH  
SPECIAL NEEDS



Of significant note, we opened a new Family Hearing Center location at Asbury Methodist Village. We now have three locations and have expanded our hearing health care services.

We had a successful financial year which allowed us to purchase needed resources, ensure quality services and support subsidy and scholarships. We raised over \$673,000 and exceeded our development goal. Of note, 44% of the money raised came from individuals, 26% from corporations and 30% from foundations. Those generous donations helped us to support 21 new hearing aids for children and adults, provide 14 KTS student scholarships and allowed 11 children to attend our therapeutic summer camp programs and more. New playground equipment and sunshades were purchased for KTS and the final phase of the new HVAC and phone system were installed at the school.

Our progress toward strategic goals, strong leadership, skilled staff, and generous supporters resulted in a positive financial position. Thank you to the TLC boards, staff, volunteers and donors. We are truly grateful for your commitment to improve lives and expand possibilities for those we serve.



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*Please note: Every effort has been made to ensure the accuracy of our lists which includes gifts made January - December 2016. If we have made an error, please accept our apologies and contact Teresa Witt, Director of Development, at [twitt@ttlc.org](mailto:twitt@ttlc.org). Due to space limitations, we regret not being able to list donors below \$100. TLC is most grateful for all of our contributors.*



## The KTS Parents Association

The KTS Parents Association is a committed team of parents that supports our students, teachers and families. The group accomplishes many objectives from planning social activities to organizing book fairs, school-wide fundraisers, and its most ambitious event, a silent auction. This year, the 11th Annual Benefit Auction raised \$90,000, which is a huge accomplishment considering that the first auction netted \$12,000. The original chairs Shelly Bogasky and Mary Rill were thrilled to hear how their seed had grown. The KTS Parent Association is excited to hear how the funds raised this year will help teachers acquire resources that both tuition and our budget are unable to cover.

The Parent Association also goes above and beyond in making our KTS staff feel appreciated. We would not know what to do without this amazing set of volunteers. If you would like to be a part of this group contact our co-chairs to learn more.

Lower/Middle School Co-Chair: Heather Gartman  
 High School Co-Chair: Sarah Barpoulis  
 KTS Phone: (301) 738-9691

## The Legacy Club for TLC

The Legacy Club for TLC honors and recognizes those individuals who have chosen to include TLC in their estate plans. Legacy gifts ensure that we can continue to improve lives and expand possibilities for children and adults in our community. If you have already made a charitable bequest to TLC, please let us know so we can add you to this list of visionary supporters. Your participation may inspire others to join the Legacy Club for TLC.

- Mr. and Mrs. Richard Alper
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- Mrs. Marilyn Ward

## TRIBUTE GIFTS

Tribute gifts are a way to recognize friends or family members while demonstrating support for TLC. Each honoree will receive a personalized card as well as the satisfaction of knowing this support helped make a difference.

A commemorative gift is a meaningful way to honor a loved one. Many of our donors request a gift to TLC in lieu of flowers. This wonderful gesture helps support services at TLC and gives thanks to those who made tribute gifts in 2016.

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In honor of Elaine  
Yaffe



# MAKING A LASTING MEMORY

## JAY KENEALY

Jay was a treasured member of the Outcomes Services family at The Treatment and Learning Center (TLC) for more than 11 years. As this third anniversary of his tragic passing approached, his friends and family wanted to remember Jay by supporting the Jay Kenealy Fund. Their contributions have made a significant impact on the lives of many adults with disabilities, as well as on Jay's most grateful family.

Jay was a gift to all. He continues to have a meaningful influence on the lives of the many people who knew him, as well as on those who receive services at TLC in his memory. We are proud and humbled to report that TLC has received more than \$21,000 in donations. These funds have been used to provide crucial services and assistance to individuals with disabilities, particularly as they make the challenging transition into adulthood.



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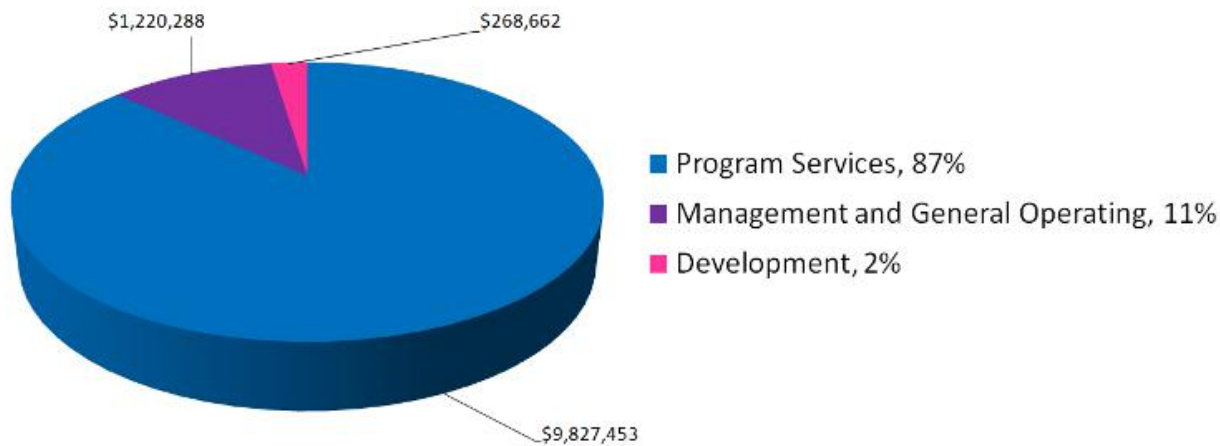
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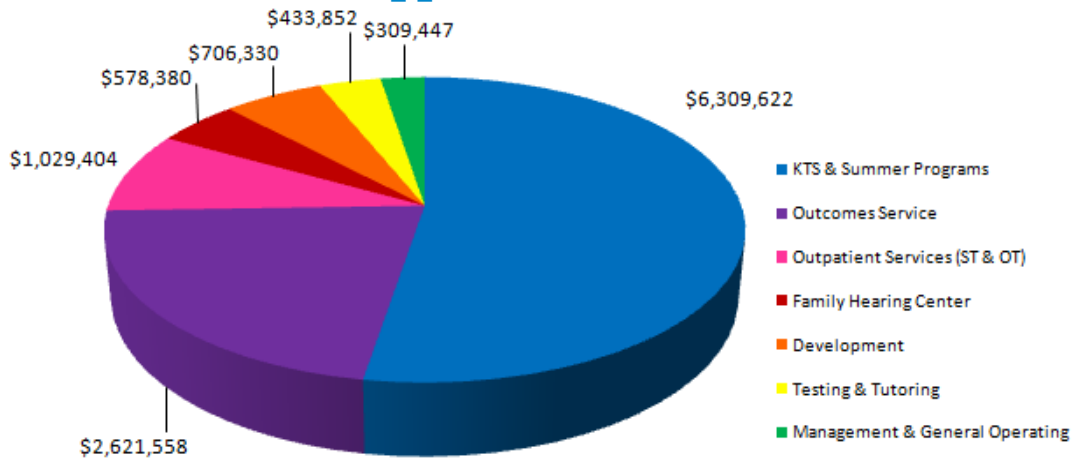
# Selected Audited Financial Information for Fiscal Year 2016

Complete audited financials and Form 990 for year ended June 30, 2016 are available on request

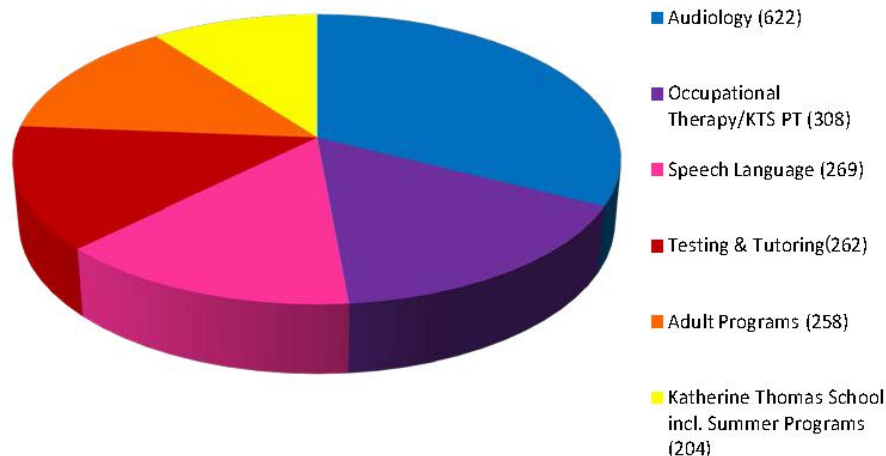
## Operating Expenses



## Public Support and Revenues



We served nearly 2,000 individuals in our programs in 2016



# DEV'S STORY

Dev came to KTS for a full year in the third grade. Dev has language and learning disabilities. He struggled to read and write. His parents were told he might never graduate high school or make it to college. But Dev was lucky to be raised in a very supportive environment. His family's motto is, "Dream big; do not let others set your bar!"

Dev's mom, Kala, says, "anyone can teach the basics of reading. But KTS helped Dev by integrating reading with his natural interests, such as trains and dinosaurs. KTS teachers worked across disciplines to help Dev organize language as he saw it, often in images. KTS helped him be organized and use adaptive technology. This integrated, multi-disciplinary, adaptive approach to learning allowed Dev to blossom." He had a major breakthrough in elementary school when his teacher used multi-sensory teaching to help him read and do math. In middle school, a multidisciplinary approach helped him create new mental filing systems for language. And in high school, Dev was taught how to persevere and build on his strengths.

Dev is graduating from KTS and has demonstrated true "GRIT" —that combination of perseverance, drive, motivation, and work ethic necessary to succeed. Each time Dev's family applied for the next phase of school, they would check other options, but Dev's response was always the same: "I am a part of the KTS Family and I need to go there for school." The perseverance and self-advocacy Dev learned at KTS kept them coming back.

As a KTS senior, Dev recently obtained the rank of Eagle Scout. He works with young scouts and enjoys camping and building things. He applied and was accepted to two transition programs and will attend the Thames program at Mitchell College this fall. When asked to provide one word to best describe what KTS means, Dev's family says it is "partnership." "The KTS team worked with our son to help him grow and learn. Thank you."

*"Anyone can teach the basics of reading. But KTS helped Dev by integrating reading with his natural interests, such as trains and dinosaurs. KTS teachers worked across disciplines to help Dev organize language."*



# ANDREW'S STORY

Andrew was referred to TLC by a classmate in his preschool program in Montgomery County. Andrew's parents were of Asian descent and his Mother assumed his speaking difficulties were because English was their second language. Even though she was a teacher, she was in denial of his developmental delays.

His Mother was looking for a quality therapeutic summer program for summer 2015. When she found TLC's Little Friends camp, she was fearful of the tuition and sought funding with help from TLC. She made the investment and now states "it is worth every penny."

She was anxious to bring him to camp as Andrew hated preschool. After the first day, Andrew couldn't wait to return - she was shocked with his social progress and that he displayed pure pleasure for camp. She credits the intensive program, same therapists and multi-disciplinary team approach as the magic storm for Andrew. The camp made a huge difference in his life.

She states, "Children with developmental delays can often take months to see any progress. However, during camp Andrew showed a daily progress - really a daily progress!" She felt since camp brought on such changes, she needed Andrew to continue receiving services. Besides coming back to TLC's summer therapeutic program every year, he has also experienced speech therapy, occupational therapy, OT/Social skills group, comprehensive psychoeducational assessments and free hearing screenings. She states, "TLC's multi-disciplinary team approach delivered by the highest level of professionalism and compassion which brings my son the best results."

She reminds us, "Parenting kids with special needs is a difficult long journey. There are dips and bumps along the way. But TLC's professionals work with us to go through those challenging times and ensure a continuous progress. Marriage and family relationships are strengthened by the process and progress. I recommend TLC to you if you want the best long-term therapeutic results for your child. I have full trust in TLC, not only therapeutic services, but also billing, insurance handling and financial support."

As of April 2017, Andrew is currently a happy and proud 1st grader in an Elementary Learning Center program. He enjoys swimming, karate, drama class, and just experienced success attending a spring camp.

*"Parenting kids with special needs is a difficult long journey. There are dips and bumps along the way. But TLC's professionals work with us to go through those challenging times and ensure a continuous progress."*

